CONTENTS OF VOLUME 1

Volume 1, Number 1 **Spring 1992**

Daniel F. Spulber *Editorial* 1

Margaret Meyer, Paul Milgrom, and John Roberts *Organizational Prospects, Influence Costs, and Ownership Changes* 9

Bengt Holmström and Barry Nalebuff *To the Raider Goes the Surplus? A Reexamination of the Free-Rider Problem* 37

Beth Allen and Jacques-François Thisse *Price Equilibria in Pure Strategies for Homogeneous Oligopoly* 63

Timothy J. Muris, David T. Scheffman, and Pablo T. Spiller *Strategy and Transaction Costs: The Organization of Distribution in the Carbonated Soft Drink Industry* 83

Richard J. Gilbert and David M. Newbery *Alternative Entry Paths: The Build or Buy Decision* 129

Kyle Bagwell *Pricing to Signal Product Line Quality* 151

Eric Rasmusen *Managerial Conservatism and Rational Information Acquisition* 175

Jeffrey S. Banks *Monopoly Pricing and Regulatory Oversight* 203

Volume 1, Number 2 **Summer 1992**

David P. Baron and David Besanko *Information, Control, and Organizational Structure* 237

F. Gasmi, J.J. Laffont, and Q. Vuong *Econometric Analysis of Collusive Behavior in a Soft-Drink Market* 277

Esther Gal-Or *Job Security and Product Market Competition* 313

Christopher A. Vellturo, Ernst R. Berndt, Ann F. Friedlaender, Judy Shaw-Er Wang Chiang, and Mark H. Showalter *Deregulation, Mergers, and Cost Savings in Class 1 U.S. Railroads, 1974–1986* 339

Richard Kihlstrom and Xavier Vives *Collusion by Asymmetrically Informed Firms* 371

Lynne Pepall *Strategic Product Choice and Niche Markets* 397

Volume 1, Number 3 **Fall 1992**

Patrick DeGraba and Andrew Postlewaite *Exclusivity Clauses and Best Price Policies in Input Markets* 423

Andrew F. Daughety *A Model of Search and Shopping by Homogeneous Customers without Price Precommitment by Firms* 455

Byong-Duk Rhee, Andre de Palma, Claes Fornell, and Jacques-François Thisse *Restoring the Principle of Minimum Differentiation in Product Positioning* 475

Emmanuelle Auriol and Jean-Jacques Laffont *Regulation by Duopoly* 507

Daniel F. Spulber *Economic Analysis and Management Strategy: A Survey* 535

Book Review

Margaret Peteraf: Pankaj Ghemawat's *Commitment: The Dynamic of Strategy* 575

Volume 1, Number 4 **Winter 1992**

Kyle Bagwell *A Model of Competitive Limit Pricing* 585

Jane Black and David De Meza *Systematic Price Differences Between Successive Auctions Are No Anomaly* 607

Jean J. Gabszewicz and Isabel Grilo *Price Competition When Consumers Are Uncertain About Which Firm Sells Which Quality* 629

Jeffrey Church and Neil Gandal *Integration, Complementary Products, and Variety* 651

Svend Albæk and Per Baltzer Overgaard *Upstream Pricing and Advertising Signal Downstream Demand* 677

Gregory E. Goering *Innovation, Product Durability, and Market Structure* 699